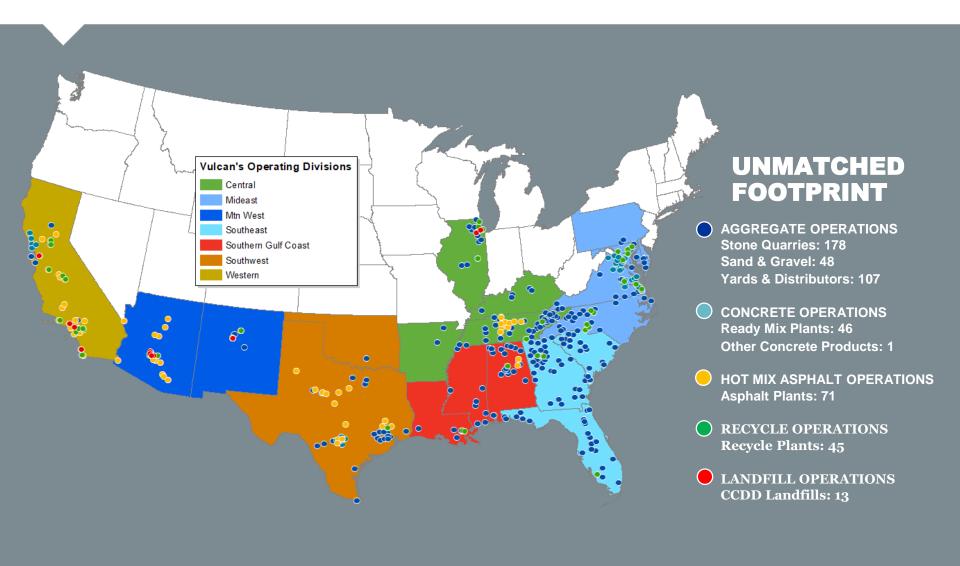


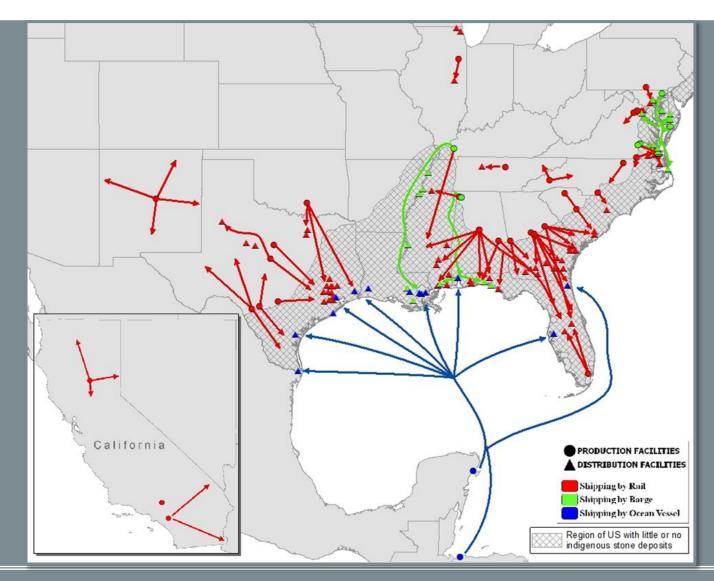
# Your solutions provider





#### **DISTRIBUTION AND LOGISTICS**





#### Your Solutions Provider

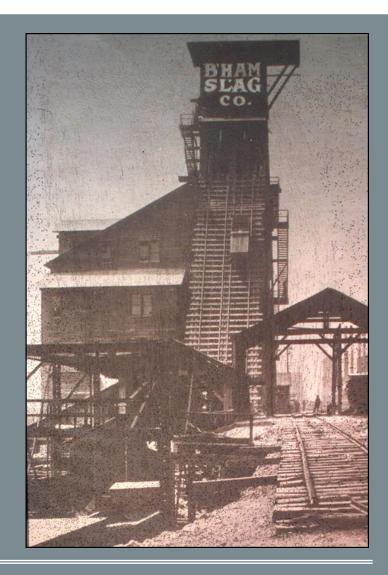


Vulcan's predecessor company, Birmingham Slag, was formed in 1909

Vulcan became a publicly held company in 1956 and is a member of the S&P 500 listed on the NYSE with a market cap of \$24.98 billion

#### Vulcan is committed to:

- Safety
- Excellence
- Integrity
- Community
- Environment
- Our Employees, Shareholders, and Customers



#### Your Solutions Provider

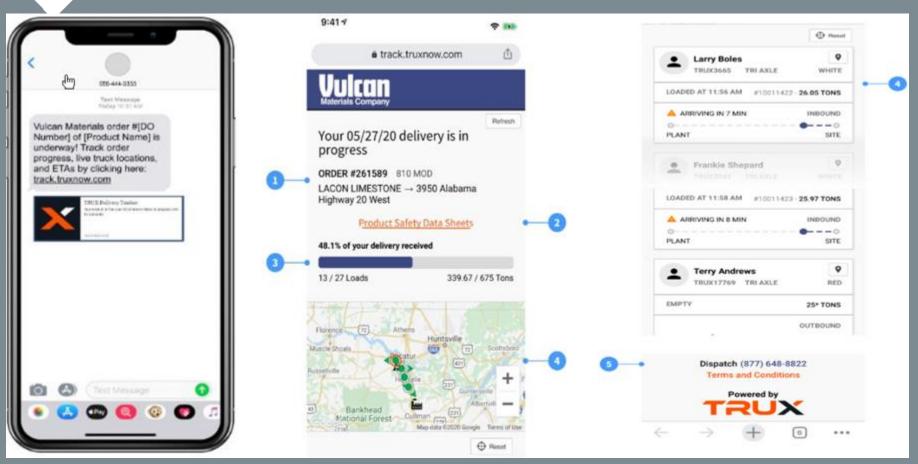


#### The Nation's Largest Supplier of Aggregates

- Serving 19 of the 25 highest growth metropolitan areas more than any other aggregates company
- Unsurpassed distribution systems, with multiple transportation modes rail, barge, ship and truck — to serve projects
- 15.5 billion tons of reserves
- Superior operations and demonstrated expertise
- 2017 Revenue: \$3.89 billion, 2018 Revenue: \$4.38 billion, 2019 Revenue: \$4.93 billion
- Hot mix asphalt, concrete operations, and material hauling complement the aggregate business
- HMA plants in AL, AZ, CA, NM, TN and TX
- RMC operations in CA, TX, NM, VA and D.C.
- Material Hauling business across most of Vulcan's footprint
- Construction Services in AL, TX, and TN

#### Logistics Innovation





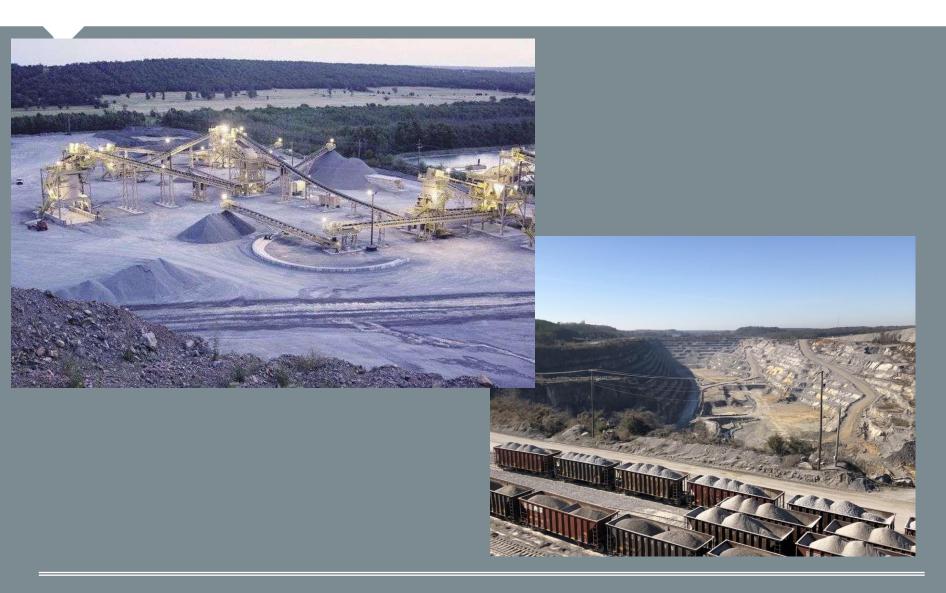
- First and Last Load Notification
- ETA & GPS for each load

Order Progress

No Download required

#### **Plants**





## **Operation of Drilling / Blasting and Loadout**



#### Drilling / Blasting

- The first part of our process is the extraction of the rock which involves drilling a pattern of holes and loading them with ANFO.
- The blasting process is highly technical with each blast hole timed out to the millisecond to produce the safest most effective shot possible.

#### **Loadout Process**

- Once the material is "shot" a large frontend loader or shovel is used to load large haul trucks from the "muck pile".
- These trucks haul the material out of the pit to the primary crusher.



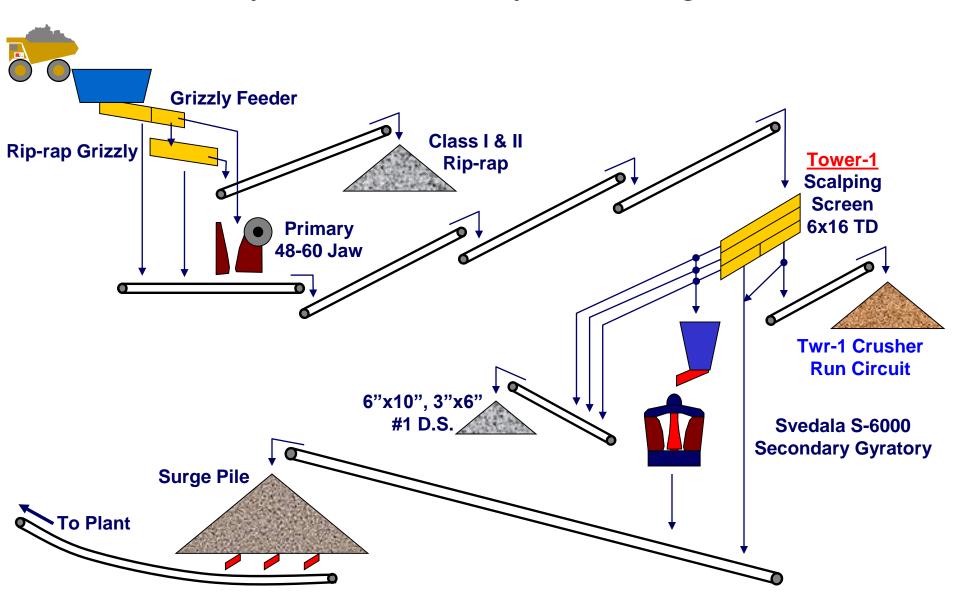


# **Blasting**

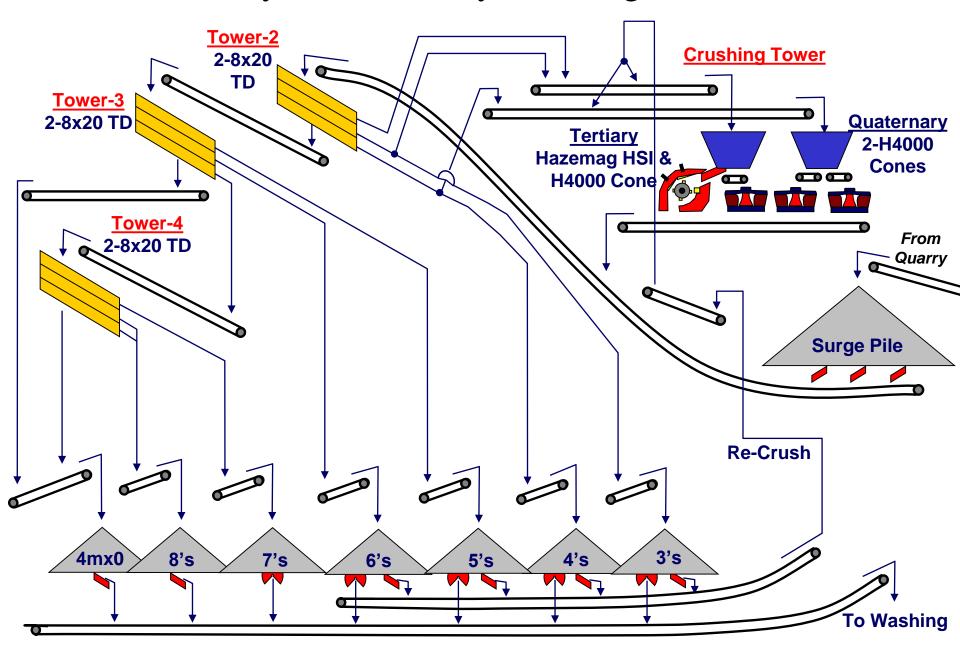


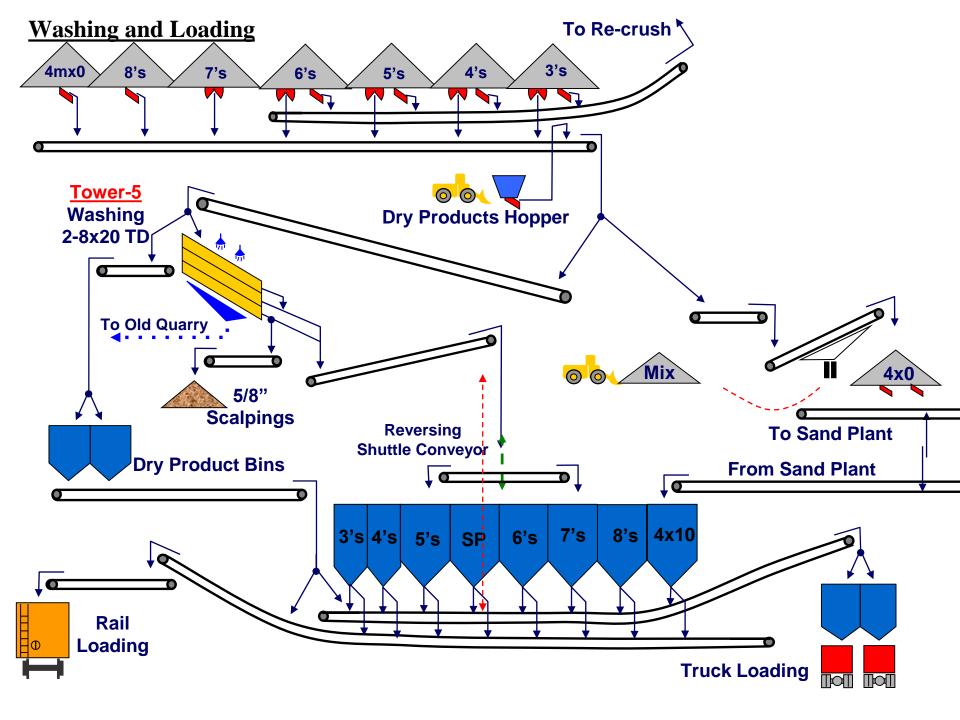


# Primary and Secondary Crushing Circuit

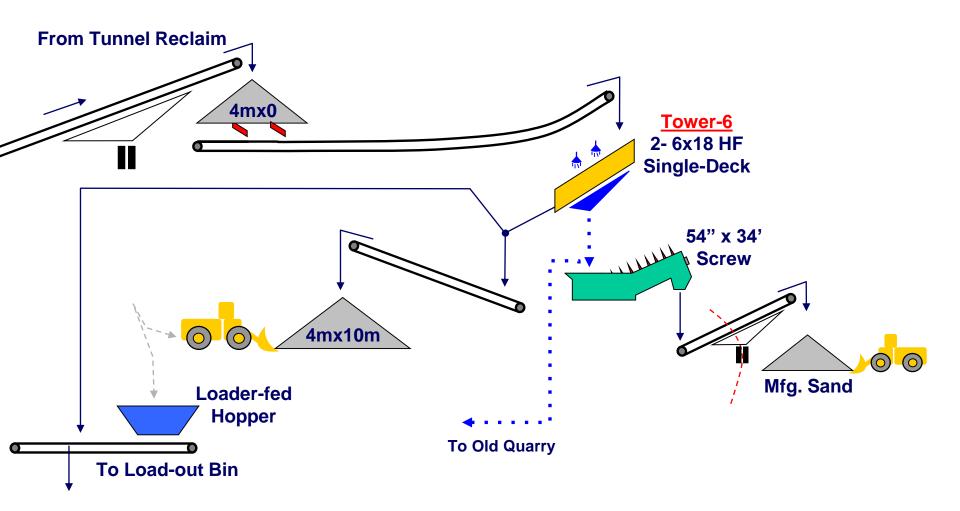


# Tertiary & Quaternary Crushing Circuit





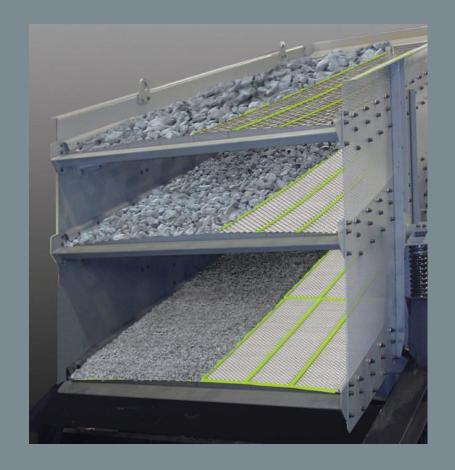
## Sand Plant



## **Typical Operations**



- Typically a production screen only has 3 decks.
  - Will make 2 or 3 coarse aggregates and one fine aggregate
  - Aggregate Base taken from an earlier screen deck
  - Rip Rap may also be taken from an earlier screen deck



# **Typical Uses**



| Aggregate Sizes             | Uses   |
|-----------------------------|--|
| #57                         | Concrete, Asphalt, Ground Cover,<br>Backfill                               |
| #67                         | Concrete, Asphalt, Ground Cover,<br>Backfill, Roadway surface<br>treatment |
| #78                         | Concrete, Asphalt, Ground Cover,<br>Backfill, Roadway Surface<br>Treatment |
| Dry Screenings              | Asphalt, Fill Material   |
| Manufactured Sand           | Asphalt, Concrete, Fill Material,<br>Roadway Surface Treatment             |
| Aggregate Base Course (ABC) | Road Base, Fill Material, Building<br>Pad                                  |

# **Rip Rap Products**





| <u>Applications</u> | Specifications         |         |         |         |         |          |
|---------------------|------------------------|---------|---------|---------|---------|----------|
| Bank Protection     |                        | Class 1 | Class 2 | Class 3 | Class 4 | Class 5  |
| Creek Lining        | Size Range<br>(lbs)    | 10-100  | 10-200  | 25-500  | 50-1000 | 200-2000 |
| Channel Lining      | 10% Max<br>Over (lbs)  | 100     | 200     | 500     | 1000    | 2000     |
| Earth Dams          | 50% min<br>over (lbs)  | 50      | 80      | 200     | 500     | 1000     |
| Landscaping         | 10% max<br>under (lbs) | 10      | 10      | 25      | 50      |          |
| Wildlife Habitat    | 25% max<br>Under (lbs) |         |         |         |         | 200      |
| Sediment Basins     |                        |         |         |         |         |          |
| Shorelines          |                        |         |         |         |         |          |
| Slope Protection    |                        |         |         |         |         |          |

### **Fines Products**



|                          | Dry Screenings         | Manufactured Sand      |
|--------------------------|------------------------|------------------------|
| LL                       | NV                     | NV                     |
| PL                       | NP                     | NP                     |
| PI                       | NP                     | NP                     |
| USCS Class               | SM                     | SP-SM                  |
| AASHTO Class             | A-1-b                  | A-1-b                  |
|                          |                        |                        |
|                          | 124.5                  | 115.7                  |
| Opt Moist, %             | 11.9                   | 12.8                   |
|                          |                        |                        |
| Avg Permeability, cm/sec | 1.2 x 10 <sup>-3</sup> | 1.0 x 10 <sup>-2</sup> |
| Avg Permeability, ft/day | 3.5                    | 12.8                   |
|                          |                        |                        |
| Friction Angle           | 43.7                   | 41.2                   |

#### **All Weather Fill**





- · Screenings type of material used as a dirt Replacement
- · Classified as a sandy soil
- Excellent structural fill
- Reduces project delays due to inclement weather

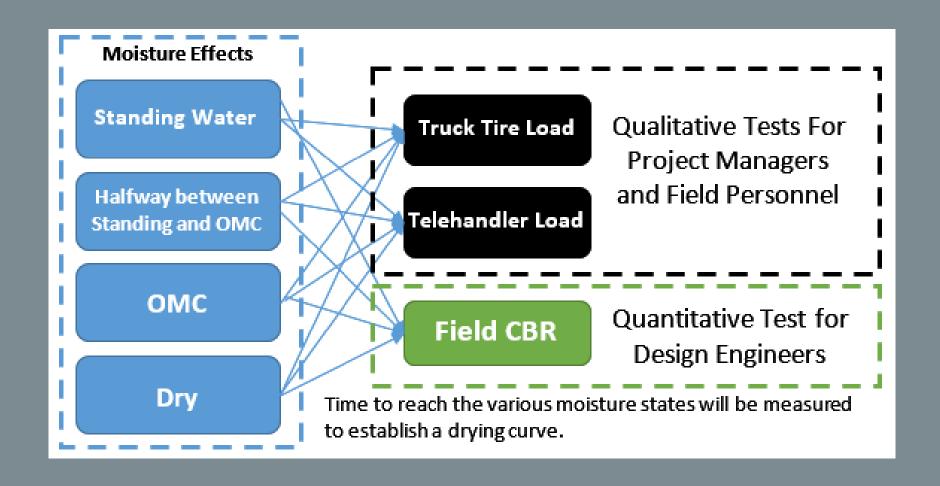
### **All Weather Fill**





### **All Weather Fill Study**





## **All Weather Fill Study**



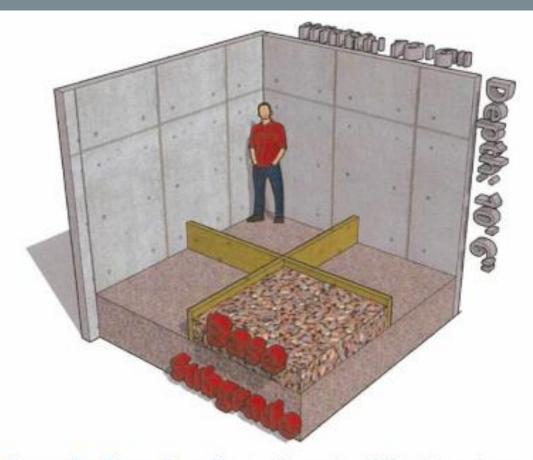


Figure 2: Example of how the soil test pit can be divided into four sections and tested independently.

#### #24 Crusher Run





#### How can we partner to provide solutions?



#### **Identify Opportunities**

Distribution and Other Property Usage

Clean Construction
Debris Sites

Alternative Materials and Product Applications

Confidentiality

Provide Full Service Expertise

**Trucking Services** 

Q.C. / Construction Materials Testing

LEED

Other Construction Materials Services Leader in Corporate Social Responsibility

Safety and Health

Environmental Stewardship

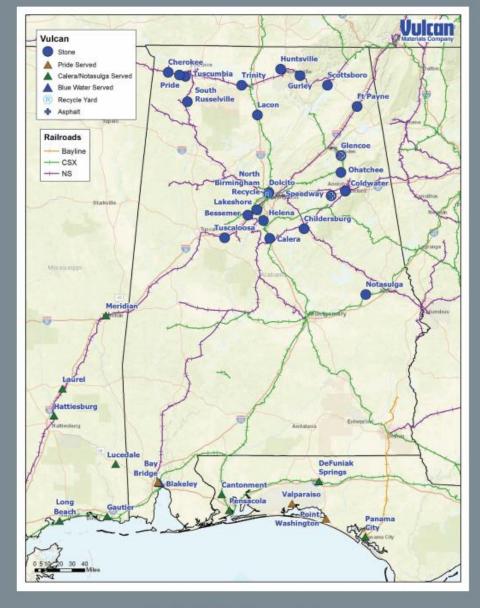
Community Outreach



# Value Creation by Involving Vulcan in <u>Early Stages</u> of the **Project**

# <u>Early involvement</u> in the design process/proposal development to provide:

- Technical expertise: QC, Testing, Product Application and Selection, ready mix and hot mix asphalt
- Constructability input related to our products and services
- Leader in Safety, Environmental, and Corporate Social Responsibility
- Identify Ship / Barge / Rail and Truck solutions
- Access to over **5,500** haul trucks across Vulcan's footprint
- Create value for the project by developing new potential strategic sourcing, such as:
  - Distribution Yards
  - Portable Ready Mix, Hot Mix Asphalt, and Crushing Plants
  - Greenfield Quarries



Regional Sales Representative:

Paula Hansen - Central & South AL Cathy Juliano – North AL

205-298-3662 • 205-500-1979 205-298-3708 • 205-492-6586 Bay Bridge Yard Anthony Grijalva (251) 259-2187

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> Calera Quarry Alex Oczypok (205) 709-7166

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Cherokee Quarry Mike Bishop (256) 366-0761

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